

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

**PURSUANT TO RULE 13a-16 OR 15d-16
UNDER THE SECURITIES EXCHANGE ACT OF 1934**

For the Month of November 2021

Commission File Number: 001-38607

**ENDAVA PLC
(Name of Registrant)**

**125 Old Broad Street
London EC2N 1AR
(Address of principal executive office)**

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

EXHIBIT LIST

Exhibit	Description
99.1	Press Release November 16, 2021
99.2	Investor Presentation Q1 FY22

Exhibit 99.1, other than the portions of Exhibit 99.1 under the caption "Outlook", is hereby expressly incorporated by reference into the registrant's registration statement on Form S-8 filed with the Securities and Exchange Commission on December 7, 2018 (File no. 333-228717), the registrant's registration statement on Form S-8 filed with the SEC on September 18, 2020 (File No. 333-248904), the registrant's registration statement on Form S-8 filed with the SEC on September 30, 2021 (File No. 333-259900) and the registrant's registration statement on Form F-3 filed with the SEC on October 18, 2019 (File No. 333-229213).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 16, 2021

ENDAVA PLC

By: /s/ John Cotterell
Name: John Cotterell
Title: Chief Executive Officer

ENDAVA ANNOUNCES FIRST QUARTER FISCAL YEAR 2022 RESULTS**Q1 FY2022****55.0% Year on Year Revenue Growth to £147.5 million****60.8% Revenue Growth at Constant Currency****IFRS diluted EPS £0.36 compared to £0.12 in the prior year comparative period****Adjusted diluted EPS £0.49 compared to £0.26 in the prior year comparative period**

London, U.K. – Endava plc (NYSE: DAVA) ("Endava" or the "Company") a global provider of digital transformation, agile development and intelligent automation services, today announced results for the three months ended September 30, 2021, the first quarter of its 2022 fiscal year ("Q1 FY2022").

"Endava delivered excellent results for Q1 FY2022, with revenue of £147.5 million, an increase of 55.0% Year on Year and 60.8% in constant currency. We continue to grow the number of clients paying us over £1 million on a rolling 12 months basis, and demand for digital services remains strong in all regions and verticals," said John Cotterell, Endava's CEO.

FIRST QUARTER FISCAL YEAR 2022 FINANCIAL HIGHLIGHTS:

- Revenue for Q1 FY2022 was £147.5 million, an increase of 55.0% compared to £95.1 million in the same period in the prior year.
- Revenue growth rate at constant currency (a non-IFRS measure) was 60.8% for Q1 FY2022, compared to 16.9% in the same period in the prior year.
- Profit before tax for Q1 FY2022 was £24.9 million, compared to £8.7 million in the same period in the prior year.
- Adjusted profit before tax (a non-IFRS measure) for Q1 FY2022 was £34.8 million, compared to £18.2 million in the same period in the prior year, or 23.6% of revenue, compared to 19.2% of revenue in the same period in the prior year.
- Profit for the period was £20.5 million in Q1 FY2022, resulting in a diluted EPS of £0.36, compared to profit of £6.7 million and diluted EPS of £0.12 in the same period in the prior year.
- Adjusted profit for the period (a non-IFRS measure) was £28.3 million in Q1 FY2022, resulting in adjusted diluted EPS (a non-IFRS measure) of £0.49, compared to adjusted profit for the period of £14.7 million and adjusted diluted EPS of £0.26 in the same period in the prior year.

CASH FLOW:

- Net cash from operating activities was £19.9 million in Q1 FY2022, compared to £21.5 million in the same period in the prior year.
- Adjusted free cash flow (a non-IFRS measure) was £16.5 million in Q1 FY2022, compared to £21.2 million in the same period in the prior year.
- At September 30, 2021, Endava had cash and cash equivalents of £82.0 million, compared to £69.9 million at June 30, 2021.

OTHER METRICS FOR THE QUARTER ENDED SEPTEMBER 30, 2021:

- Headcount reached 9,616 at September 30, 2021, with 8,483 average operational employees in Q1 FY2022, compared to a headcount of 7,199 at September 30, 2020 and 6,204 average operational employees in the same quarter of the prior year.
- Number of clients with over £1 million in revenue on a rolling twelve months basis was 93 at September 30, 2021, compared to 66 at September 30, 2020.
- Top 10 clients accounted for 36% of revenue in Q1 FY2022, compared to 39% in the same period in the prior year.
- By geographic region, 36% of revenue was generated in North America, 20% was generated in Europe, 41% was generated in the United Kingdom and 3% was generated in the rest of the world in Q1 FY2022. This compares to 29% in North America, 25% in Europe, 43% in the United Kingdom and 3% in the rest of the world in the same period in the prior year.
- By industry vertical, 50% of revenue was generated from Payments and Financial Services, 25% from TMT and 25% from Other in Q1 FY2022. This compares to 50% from Payments and Financial Services, 28% from TMT and 22% from Other in the same period in the prior year.

OUTLOOK:**Second Quarter Fiscal Year 2022:**

Endava expects revenues will be in the range £150.0 million to £152.0 million, representing constant currency revenue growth of between 47.0% and 49.0%. Endava expects adjusted diluted EPS to be in the range of £0.42 to £0.44 per share.

Full Fiscal Year 2022:

Endava expects revenues will be in the range of £615.0 million to £620.0 million, representing constant currency growth of between 40.0% and 41.0%. Endava expects adjusted diluted EPS to be in the range of £1.71 to £1.76 per share.

This above guidance for Q2 Fiscal Year 2022 and the Full Fiscal Year 2022 assumes the exchange rates at the end of October (when the exchange rate was 1 British Pound to 1.37 US Dollar and 1.18 Euro).

Endava is not able, at this time, to provide an outlook for IFRS diluted EPS for Q2 FY2022 or FY2022 because of the unreasonable effort of estimating on a forward-looking basis certain items that are excluded from adjusted diluted EPS, including, for example, share-based compensation expense, amortisation of acquired intangible assets and foreign currency exchange (gains)/losses, the effect of which may be significant. Endava is also not able, at this time, to reconcile to an outlook for revenue growth not at constant currency because of the unreasonable effort of estimating foreign currency exchange (gains)/losses, the effect of which may be significant, on a forward-looking basis.

The guidance provided above is forward-looking in nature. Actual results may differ materially. See the cautionary note regarding “Forward-Looking Statements” below.

CONFERENCE CALL DETAILS:

The Company will host a conference call at 8:00 am EST today, November 16, 2021, to review its Q1 FY2022 results. To participate in Endava’s Q1 FY2022 earnings conference call, please dial in at least five minutes prior to the scheduled start time (833) 921-1651 or (778) 560-2811 for international participants, Conference ID 3993499.

Investors may listen to the call on Endava’s Investor Relations website at <http://investors.Endava.com>. The webcast will be recorded and available for replay until Friday, December 3, 2021.

ABOUT ENDAVA PLC:

Endava is reimagining the relationship between people and technology. By leveraging next-generation technologies, our agile, multi-disciplinary teams provide a combination of product & technology strategies, intelligent experiences, and world class engineering to help clients become digital, experience-driven businesses by assisting them in their journey from idea generation to development and deployment of products, platforms and solutions. Endava collaborates with its clients, seamlessly integrating with their teams, catalysing ideation and delivering robust solutions.

Endava services clients in Payments and Financial Services, TMT, Consumer Products, Retail, Mobility and Healthcare. As of September 30, 2021 9,616 Endavans served clients from locations in Australia, North America, Singapore and Western Europe and delivery centres in Bosnia & Herzegovina, Bulgaria, Croatia, Moldova, North Macedonia, Romania, Serbia, Slovenia, Argentina, Colombia, Mexico, Uruguay and Venezuela.

NON-IFRS FINANCIAL INFORMATION:

To supplement Endava's Consolidated Statements of Comprehensive Income, Consolidated Balance Sheets and Consolidated Statements of Cash Flow presented in accordance with IFRS, the Company uses non-IFRS measures of certain components of financial performance. These measures include: revenue growth rate at constant currency, revenue growth at constant currency adjusted for the sale of Endava Technology SRL, also referred to as "the Worldpay Captive" to Worldpay on August 31, 2019, adjusted profit before tax, adjusted profit for the period, adjusted diluted EPS and adjusted free cash flow.

Revenue growth rate at constant currency is calculated by translating revenue from entities reporting in foreign currencies into British Pounds using the comparable foreign currency exchange rates from the prior period. For example, the average rates in effect for the fiscal quarter ended September 30, 2020 were used to convert revenue for the fiscal quarter ended September 30, 2021 and the revenue for the comparable prior period.

Revenue growth at constant currency adjusted for the sale of the Worldpay Captive is revenue growth at constant currency adjusted to exclude the impact of the sale of the Worldpay Captive.

Adjusted profit before tax ("Adjusted PBT") is defined as the Company's profit before tax adjusted to exclude the impact of share-based compensation expense, amortisation of acquired

intangible assets and, realised and unrealised foreign currency exchange (gains)/losses, all of which are non-cash items. Adjusted PBT margin is Adjusted PBT as a percentage of total revenue.

Adjusted profit for the period is defined as Adjusted PBT together with the tax impact of these adjustments.

Adjusted diluted EPS is defined as Adjusted profit for the period, divided by weighted average number of shares outstanding - diluted.

Adjusted free cash flow is the Company's net cash from operating activities, plus grants received, less net purchases of non-current assets (tangible and intangible).

Management believes these measures help illustrate underlying trends in the Company's business and uses the measures to establish budgets and operational goals, communicated internally and externally, for managing the Company's business and evaluating its performance. Management also believes the presentation of its non-IFRS financial measures enhances an investor's overall understanding of the Company's historical financial performance. The presentation of the Company's non-IFRS financial measures is not meant to be considered in isolation or as a substitute for the Company's financial results prepared in accordance with IFRS, and its non-IFRS measures may be different from non-IFRS measures used by other companies. Investors should review the reconciliation of the Company's non-IFRS financial measures to the comparable IFRS financial measures included below, and not rely on any single financial measure to evaluate the Company's business.

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by the use of terms and phrases such as "believe," "expect," "outlook," "may," "will", and other similar terms and phrases. Such forward-looking statements include, but are not limited to, the statements regarding Endava's projected financial performance for the second fiscal quarter of fiscal year 2022 and the full fiscal year 2022. Forward-looking statements involve known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated by these forward-looking statements, including, but not limited to: Endava's business, results of operations and financial condition may be negatively impacted by

the COVID-19 pandemic and the precautions taken in response to the pandemic or if general economic conditions in Europe, the United States or the global economy worsen; Endava's ability to manage its rapid growth or achieve anticipated growth; Endava's ability to retain existing clients and attract new clients, including its ability to increase revenue from existing clients and diversify its revenue concentration; Endava's ability to attract and retain highly-skilled IT professionals at cost-effective rates; Endava's ability to penetrate new industry verticals and geographies and grow its revenue in current industry verticals and geographies; Endava's ability to maintain favourable pricing and utilisation rates; Endava's ability to successfully identify acquisition targets, consummate acquisitions and successfully integrate acquired businesses and personnel; the effects of increased competition as well as innovations by new and existing competitors in its market; Endava's ability to adapt to technological change and innovate solutions for its clients; Endava's ability to collect on billed and unbilled receivables from clients; Endava's ability to effectively manage its international operations, including Endava's exposure to foreign currency exchange rate fluctuations; Endava's ability to remediate the identified material weaknesses and maintain an effective system of disclosure controls and internal control over financial reporting, and Endava's future financial performance, including trends in revenue, cost of sales, gross profit, selling, general and administrative expenses, finance income and expense and taxes, as well as other risks and uncertainties discussed in the "Risk Factors" section of our Annual Report on Form 20-F filed with the Securities and Exchange Commission ("SEC") on September 28, 2021. In addition, the forward-looking statements included in this press release represent Endava's views and expectations as of the date hereof and are based on information currently available to Endava. Endava anticipates that subsequent events and developments may cause its views to change. Endava specifically disclaims any obligation to update the forward-looking statements in this press release except as required by law. These forward-looking statements should not be relied upon as representing Endava's views as of any date subsequent to the date hereof.

INVESTOR CONTACT:

Endava Plc

Laurence Madsen, Investor Relations Manager

Investors@endava.com

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended September 30	
	2021	2020 ⁽¹⁾
	£'000	£'000
REVENUE	147,465	95,125
Cost of sales		
<i>Direct cost of sales</i>	(89,486)	(57,476)
<i>Allocated cost of sales</i>	(5,290)	(4,732)
Total cost of sales	(94,776)	(62,208)
GROSS PROFIT	52,689	32,917
Selling, general and administrative expenses	(27,643)	(20,427)
Net impairment losses on financial assets	(1,161)	(840)
OPERATING PROFIT	23,885	11,650
Net Finance income / (expense)	1,037	(2,925)
PROFIT BEFORE TAX	24,922	8,725
Tax on profit on ordinary activities	(4,377)	(2,017)
PROFIT FOR THE PERIOD	20,545	6,708
OTHER COMPREHENSIVE INCOME		
Items that may be reclassified subsequently to profit or loss:		
Exchange differences on translating foreign operations	2,049	(847)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT	22,594	5,861
EARNINGS PER SHARE (EPS):		
Weighted average number of shares outstanding - Basic	55,649,000	54,494,227
Weighted average number of shares outstanding - Diluted	57,792,616	56,639,638
Basic EPS (£)	0.37	0.12
Diluted EPS (£)	0.36	0.12

(1) The presentation of the income statement has been changed to separately disclose the net impairment losses on financial assets on the face of the Consolidated Statement of Comprehensive Income (refer to Note 3C of our Annual Report on Form 20-F for the fiscal year ended June 30, 2021 for details).

CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2021	June 30, 2021	September 30, 2020
	£'000	£'000	£'000
ASSETS - NON-CURRENT			
Goodwill	126,440	124,417	104,780
Intangible assets	67,895	69,550	36,953
Property, plant and equipment	15,484	13,324	12,157
Lease right-of-use assets	55,130	57,193	49,020
Deferred tax assets	23,929	18,674	15,797
Financial assets	225	363	772
TOTAL	289,103	283,521	219,479
ASSETS - CURRENT			
Trade and other receivables	141,511	118,303	92,743
Corporation tax receivable	864	938	2,613
Financial assets	565	563	584
Cash and cash equivalents	82,034	69,884	70,039
TOTAL	224,974	189,688	165,979
TOTAL ASSETS	514,077	473,209	385,458
LIABILITIES - CURRENT			
Lease liabilities	13,007	13,543	11,102
Trade and other payables	85,972	78,634	66,078
Corporation tax payable	7,526	4,294	2,885
Contingent consideration	5,904	5,718	1,392
Deferred consideration	5,045	624	3,783
TOTAL	117,454	102,813	85,240
LIABILITIES - NON CURRENT			
Lease liabilities	47,548	50,142	40,563
Deferred tax liabilities	9,553	10,010	5,691
Deferred consideration	4,633	9,370	5,079
Other liabilities	209	205	133
TOTAL	61,943	69,727	51,466
EQUITY			
Share capital	1,114	1,114	1,099
Share premium	247	247	229
Merger relief reserve	30,003	30,003	25,527
Retained earnings	315,021	283,059	227,398
Other reserves	(11,550)	(13,599)	(4,664)
Investment in own shares	(155)	(155)	(837)
TOTAL	334,680	300,669	248,752
TOTAL LIABILITIES AND EQUITY	514,077	473,209	385,458

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended September	
	30	
	2021	2020
	£'000	£'000
OPERATING ACTIVITIES		
Profit for the period	20,545	6,708
Income tax charge	4,377	2,017
Non-cash adjustments	14,742	12,417
Tax (paid) / received	(2,233)	152
Net changes in working capital	(17,522)	176
Net cash from operating activities	19,909	21,470
INVESTING ACTIVITIES		
Purchase of non-current assets (tangibles and intangibles)	(3,562)	(641)
Proceeds from disposal of non-current assets	112	65
Acquisition of subsidiaries, consideration in cash	(611)	(50,790)
Cash and cash equivalents acquired with subsidiaries	—	1,603
Interest received	9	27
Net cash used in investing activities	(4,052)	(49,736)
FINANCING ACTIVITIES		
Proceeds from sublease	135	157
Repayment of lease liabilities	(3,801)	(2,954)
Interest paid	(249)	(211)
Grant received	1	309
Issue of shares	—	8
Net cash from financing activities	(3,914)	(2,691)
Net change in cash and cash equivalents	11,943	(30,957)
Cash and cash equivalents at the beginning of the period	69,884	101,327
Exchange differences on cash and cash equivalents	207	(331)
Cash and cash equivalents at the end of the period	82,034	70,039

RECONCILIATION OF IFRS FINANCIAL MEASURES TO NON-IFRS FINANCIAL MEASURES

RECONCILIATION OF REVENUE GROWTH RATE AS REPORTED UNDER IFRS TO REVENUE GROWTH RATE AT CONSTANT CURRENCY:

	Three Months ended September 30	
	2021	2020
REVENUE GROWTH RATE AS REPORTED UNDER IFRS	55.0 %	15.5 %
Foreign exchange rates impact	5.8 %	1.4 %
REVENUE GROWTH RATE AT CONSTANT CURRENCY INCLUDING WORLDPAY CAPTIVE	60.8 %	16.9 %
Impact of Worldpay Captive	—	3.2 %
PRO-FORMA REVENUE GROWTH RATE AT CONSTANT CURRENCY ADJUSTED FOR THE SALE OF THE WORLDPAY CAPTIVE	60.8 %	20.1 %

RECONCILIATION OF ADJUSTED PROFIT BEFORE TAX AND ADJUSTED PROFIT FOR THE PERIOD:

	Three Months Ended September 30	
	2021	2020
	£'000	£'000
PROFIT BEFORE TAX	24,922	8,725
Adjustments:		
Share-based compensation expense	9,158	5,931
Amortisation of acquired intangible assets	2,461	1,166
Foreign currency exchange (gains) / losses, net	(1,757)	2,412
Total adjustments	9,862	9,509
ADJUSTED PROFIT BEFORE TAX	34,784	18,234
PROFIT FOR THE PERIOD	20,545	6,708
Adjustments:		
Adjustments to profit before tax	9,862	9,509
Tax impact of adjustments	(2,107)	(1,550)
ADJUSTED PROFIT FOR THE PERIOD	28,300	14,667
Diluted EPS (£)	0.36	0.12
Adjusted diluted EPS (£)	0.49	0.26

RECONCILIATION OF NET CASH FROM OPERATING ACTIVITIES TO ADJUSTED FREE CASH FLOW

	Three Months Ended September 30	
	2021	2020
	£'000	£'000
Net cash from operating activities	19,909	21,470
Adjustments:		
Grant received	1	309
Purchases of non-current assets (tangibles and intangibles)	(3,450)	(576)
Adjusted Free cash flow	16,460	21,203

SUPPLEMENTARY INFORMATION

SHARE-BASED COMPENSATION EXPENSE

	Three Months Ended September 30	
	2021	2020
	£'000	£'000
Direct cost of sales	5,346	3,498
Selling, general and administrative expenses	3,812	2,433
Total	9,158	5,931

DEPRECIATION AND AMORTISATION

	Three Months Ended September 30	
	2021	2020
	£'000	£'000
Direct cost of sales	3,916	3,570
Selling, general and administrative expenses	3,057	1,773
Total	6,973	5,343

EMPLOYEES, TOP 10 CUSTOMERS AND REVENUE SPLIT

	Three Months Ended September 30	
	2021	2020
Closing number of total employees (including directors)	9,616	7,199
Average operational employees	8,483	6,204
Top 10 customers %	36%	39%
Number of clients with > £1m of revenue (rolling 12 months)	93	66
Geographic split of revenue %		
North America	36%	29%
Europe	20%	25%
UK	41%	43%
Rest of World (RoW)	3%	3%
Industry vertical split of revenue %		
Payments and Financial Services	50%	50%
TMT	25%	28%
Other	25%	22%



INVESTOR PRESENTATION

Q1 FY2022



Disclaimer

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained in this presentation, other than statements of historical facts, are forward-looking statements. The words "believe," "estimate," "expect," "may," "will" and similar expressions are intended to identify forward-looking statements. Such forward-looking statements include, but are not limited to, the statements regarding our business strategy and our plans and objectives for future operations, our addressable market, potential technological disruptions, and client demand for our services. Forward-looking statements involve known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated by these forward-looking statements, including, but not limited to: our business, results of operations and financial condition may be negatively impacted by the COVID-19 pandemic and the precautions taken in response to the pandemic or if general economic conditions in Europe, the United States or the global economy worsen; our ability to manage our rapid growth or achieve anticipated growth; our ability to retain existing clients and attract new clients, including our ability to increase revenue from existing clients and diversify our revenue concentration; our ability to attract and retain highly-skilled IT professionals at cost-effective rates; our ability to penetrate new industry verticals and geographies and grow our revenue in current industry verticals and geographies; our ability to maintain favourable pricing and utilisation rates; our ability to successfully identify acquisition targets, consummate acquisitions and successfully integrate acquired businesses and personnel; the effects of increased competition as well as innovations by new and existing competitors in our market; our ability to adapt to technological change and innovate solutions for our clients; our ability to collect on billed and unbilled receivables from clients; our ability to effectively manage our international operations, including our exposure to foreign currency exchange rate fluctuations; our ability to remediate the identified material weaknesses and maintain an effective system of disclosure controls and internal control over financial reporting and our future financial performance, including trends in revenue, cost of sales, gross profit, selling, general and administrative expenses, finance income and expense and taxes, as well as other risks and uncertainties discussed in the "Risk Factors" section of our Annual Report on Form 20-F filed with the Securities and Exchange Commission (the "SEC") on September 28, 2021.

Except as required by law, we assume no duty to update any of these forward-looking statements after the date of this presentation to conform these statements to actual results or revised expectations. You should, therefore, not rely on these forward-looking statements as representing our views as of any date subsequent to the date of this presentation. Moreover, except as required by law, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements contained in this presentation.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. Neither we nor any other person makes any representation as to the accuracy or completeness of such data or undertakes any obligation to update such data after the date of this presentation. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

By attending or receiving this presentation you acknowledge that you will be solely responsible for your own assessment of the market and our market position and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of our business.

This presentation includes non-IFRS financial measures which have certain limitations and should not be considered in isolation, or as alternatives to or substitutes for, financial measures determined in accordance with IFRS. The non-IFRS measures as defined by us may not be comparable to similar non-IFRS measures presented by other companies. Our presentation of such measures, which may include adjustments to exclude unusual or non-recurring items, should not be construed as an inference that our future results will be unaffected by these or other unusual or non-recurring items. See the IFRS to Non-IFRS Reconciliation section for a reconciliation of these non-IFRS financial measures to the most directly comparable IFRS financial measures.





REIMAGINING THE RELATIONSHIP BETWEEN PEOPLE & TECHNOLOGY





REIMAGINING THE RELATIONSHIP BETWEEN PEOPLE & TECHNOLOGY

We accelerate our clients' ability to take advantage of new business models and market opportunities by ideating and delivering dynamic platforms and intelligent digital experiences that are designed to fuel rapid, ongoing transformation of their businesses.

By leveraging next-generation technologies, our agile, multi-disciplinary teams provide a combination of Product & Technology Strategies, Intelligent Experiences, and World Class Engineering to help our clients become more engaging, responsive, and efficient.





Q1 FY2022

Opportunity & Approach





The new reality

IN OUR WORLD TODAY, MANY BUSINESSES ARE PREPARING FOR EXTENDED PERIODS OF TIME DEFINED BY LIMITED PHYSICAL CONTACT BETWEEN HUMANS.

AN ORGANIZATION'S ABILITY TO OPERATE PRIMARILY IN A DIGITAL LANDSCAPE MAY DICTATE ITS ABILITY TO BOTH SURVIVE AND SUCCEED.

WE BELIEVE, MOVING FORWARD, TRUE DIGITAL TRANSFORMATION AND THE ESTABLISHMENT OF A FLEXIBLE BUSINESS MODEL WILL BECOME MISSION CRITICAL FOR BUSINESSES.

We enable change

WE ARE A LEADING NEXT-GEN TECHNOLOGY SERVICES PROVIDER AND HELP ACCELERATE DISRUPTION BY DELIVERING RAPID EVOLUTION TO ENTERPRISES.

OUR PEOPLE SYNTHESIZE CREATIVITY, TECHNOLOGY, AND DELIVERY AT SCALE IN MULTI-DISCIPLINARY TEAMS, ENABLING US TO SUPPORT OUR CLIENTS FROM IDEATION TO PRODUCTION.

FROM PROOF OF CONCEPT, TO PROTOTYPE, TO PRODUCTION, WE USE OUR ENGINEERING EXPERTISE TO DELIVER ENTERPRISE PRODUCTS AND PLATFORMS CAPABLE OF HANDLING MILLIONS OF TRANSACTIONS PER DAY.

IN THIS NEW REALITY, WE'LL BUILD THE EXPERIENCES, TECHNICAL SCAFFOLDING, AND INFRASTRUCTURE DESIGNED TO ENABLE AN ENTIRELY NEW SET OF INTERACTIONS BETWEEN PEOPLE AND TECHNOLOGY.



LARGE AND FAST GROWING
MARKET OPPORTUNITY

DELIVER RAPID
EVOLUTION BY
COMBINING NEXT-GEN
TECHNOLOGIES WITH
DEEP INDUSTRY
EXPERTISE



STRONG GROWTH
AND FINANCIAL
PERFORMANCE

IDEATION TO PRODUCTION CAPABILITIES,
DISTRIBUTED AGILE AT SCALE,
DOMAIN EXPERTISE AND NEAR-SHORE
DELIVERY

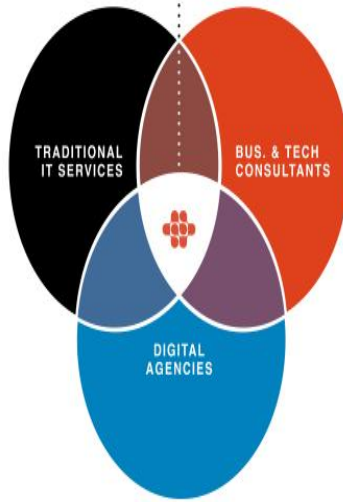




ENGINEERING
ENTERPRISE AGILE
AUTOMATION

**WE ARE A PURE PLAY
NEXT-GEN TECHNOLOGY COMPANY**

NEXT-GEN TECH
STRATEGY
USER EXPERIENCE





15.5% CAGR
FOR DIGITAL
TRANSFORMATION
INVESTMENTS



**WE SERVE A LARGE
ADDRESSABLE
MARKET**



* IDC's Future Scope: Worldwide Digital Transformation 2021 Predictions

GLOBAL EMPLOYEES

9,616

AS OF SEP 30, 2021

NEARSHORE DELIVERY

European Union:
Bulgaria, Croatia, Romania and Slovenia

Central European:
Bosnia & Herzegovina, Moldova, North
Macedonia and Serbia

Latin America:
Argentina, Colombia, Mexico,
Uruguay and Venezuela

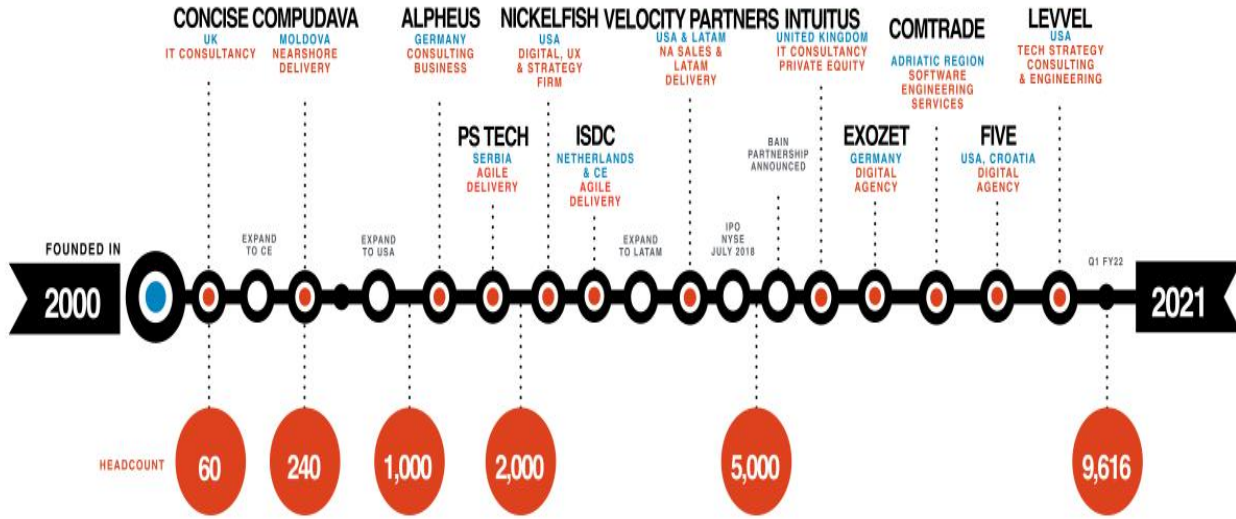
CLOSE TO CLIENT

Australia
Austria
Denmark
Germany
Ireland
Netherlands
Singapore
Switzerland
United Kingdom
United States

51 OFFICES // 49 CITIES // 23 COUNTRIES

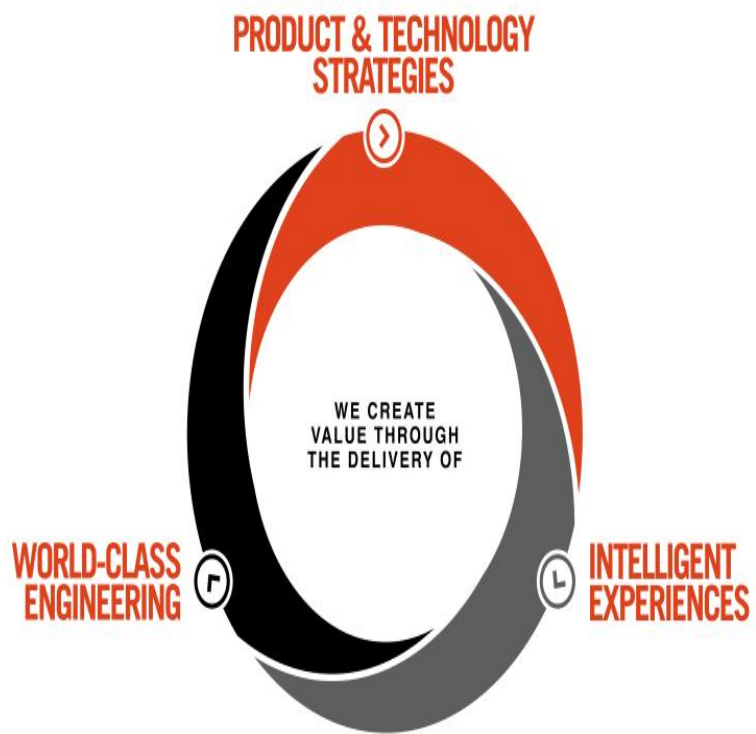
ENDAVANS BY GEOGRAPHY	FY17	FY18	FY19	FY20	FY21	Q1FY21	Q1FY22
Western Europe	233	232	254	448	493	465	520
Central Europe - EU Countries	2,314	2,578	3,062	3,368	4,469	3,638	4,833
	2,547	2,810	3,316	3,816	4,962	4,103	5,353
Central Europe - Non-EU	1,073	1,279	1,583	1,810	2,361	2,117	2,494
Latin America	68	665	780	895	1,244	879	1,419
North America	56	65	75	103	311	100	345
APAC					5		5
	3,744	4,819	5,754	6,624	8,883	7,199	9,616



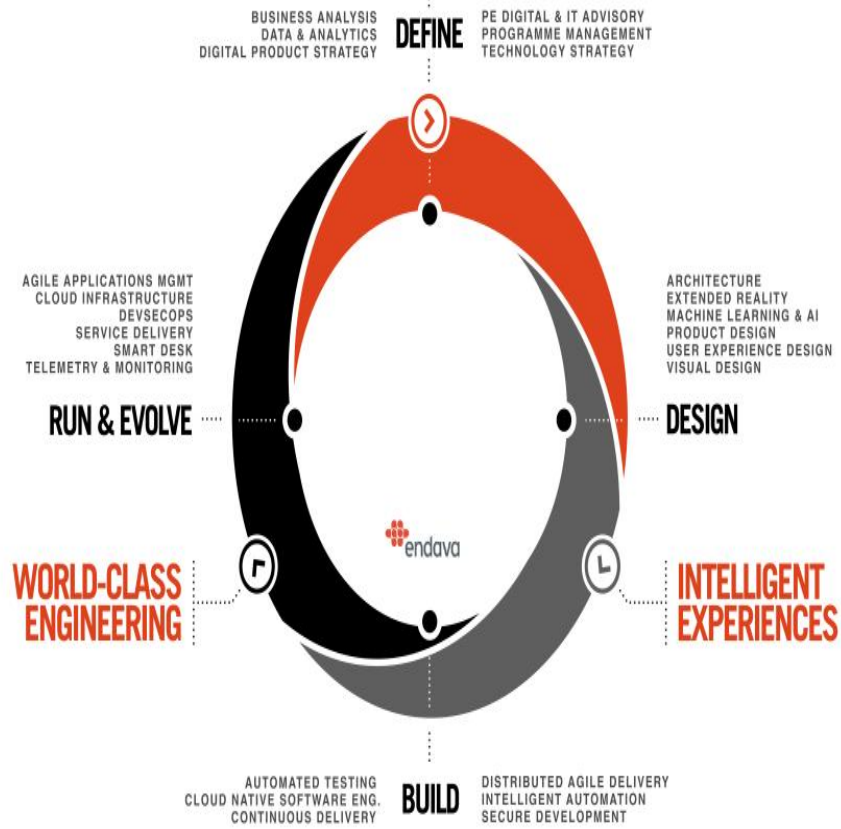


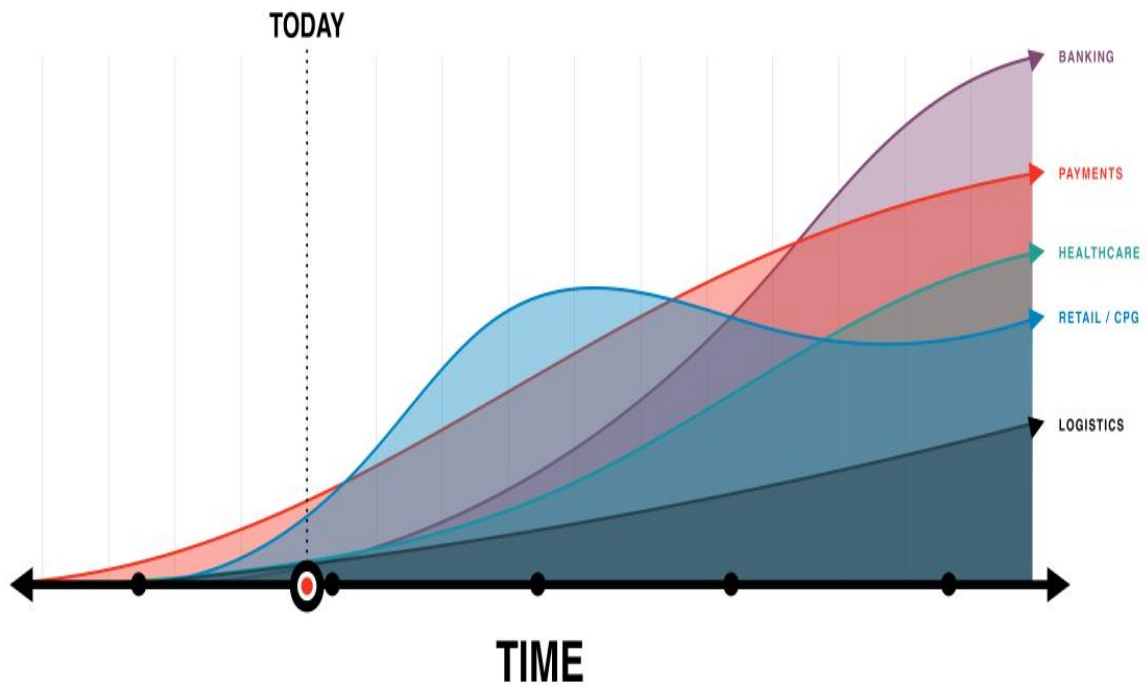
HISTORY OF ENDAVA





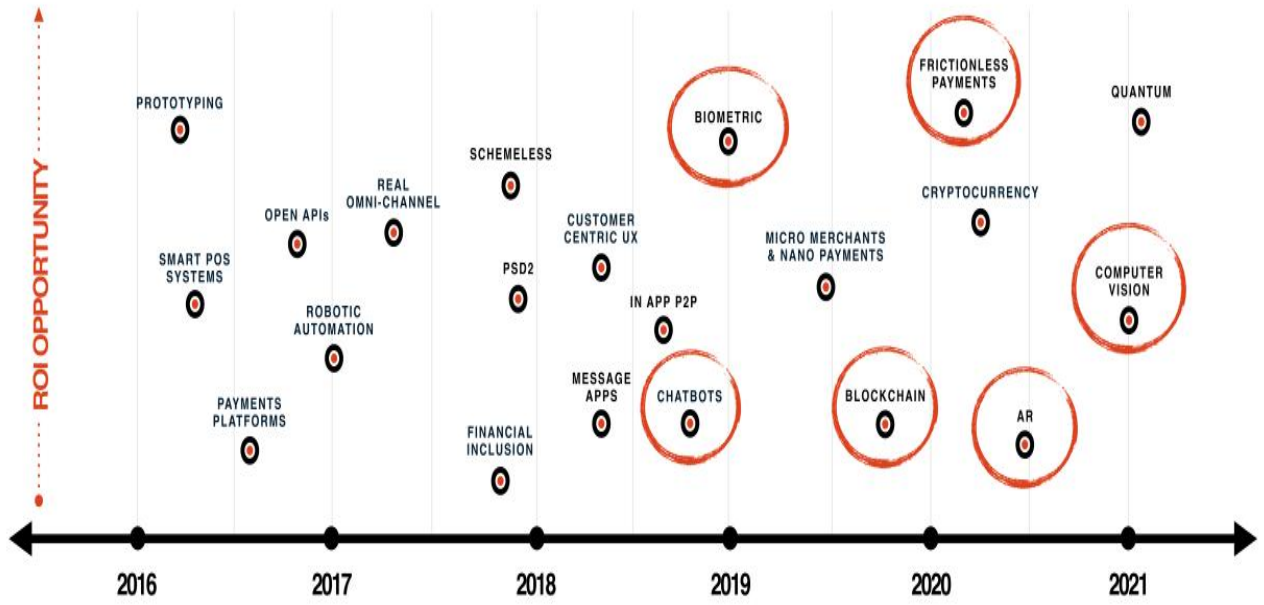
PRODUCT & TECHNOLOGY STRATEGIES





TECHNOLOGY DISRUPTION WAVES & CONVERGENCE





DOMAIN EXPERTISE: PAYMENT





Scalability



AS WE STRIVE TO BE THE **ASPIRATIONAL BRAND** FOR IT PROFESSIONALS IN THE REGIONS IN WHICH WE OPERATE, WE ATTRACT HIGH QUALITY TALENT.



TO SUPPORT THIS GROWTH, WE NEED LEADERSHIP AND HAVE DEVELOPED THE '**PASS IT ON**' INITIATIVE WHICH DRIVES LOYALTY AND LOWERS ATTRITION.



WE USE TUCK-IN ACQUISITIONS TO ACCELERATE OUR GROWTH STRATEGY - TO EITHER ESTABLISH OURSELVES IN A NEW **GEO** OR TO ESTABLISH A NEW AREA OF **EXPERTISE** AND MARKET GROWTH.





OUR
PEOPLE

SOCIAL
IMPACT

OPERATING
RESPONSIBLY

INNOVATION &
DATA INTEGRITY

ENVIRONMENTAL
IMPACT

ENDAVA'S FIVE KEY SUSTAINABILITY FOCUS AREAS



OUR PEOPLE

We enable our people to be the best they can be by fostering an inclusive culture, providing career and progression opportunities, and supporting their wellbeing.

ENVIRONMENTAL IMPACT

We follow sound environmental practices to lower our energy footprint, reduce waste, choose greener infrastructures and equipment, and promote environmentally friendly ways of working.

INNOVATION & DATA INTEGRITY

We help our clients to accelerate industry transformation by reimagining the relationship between people and technology, while safeguarding our clients' privacy and protecting the assets entrusted to us according to industry standards.



SOCIAL IMPACT

We contribute to the societies we are part of, and more broadly the Technology & Services industry, through community and fundraising activities in the areas of Education, Health and the Environment.

OPERATING RESPONSIBILITY

We apply the highest standards of business conduct and ethics to work situations and strive to make the right decisions that benefit our people, inventors, customers, suppliers and society.

KEY SUSTAINABILITY COMMITMENTS



2

Q1 FY2022

Financials



Financial Highlights



MASTER SERVICE AGREEMENTS WITH CLIENTS

PRIMARILY T&M BASED PRICING

LONG-TERM CLIENT RELATIONSHIPS

STRONG REVENUE GROWTH

HEALTHY MARGINS

LOW CAPEX REQUIREMENTS

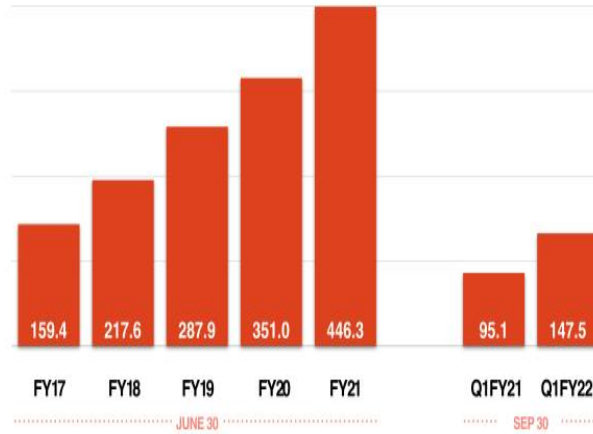
POSITIVE ADJUSTED FREE CASH FLOW



Revenue (£m)

CAGR 29.4%

+55.0% YOY

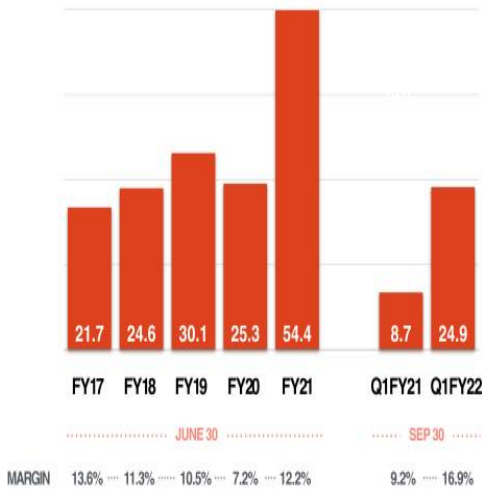


OVER LAST 5 YEARS, 88.5% OF REVENUE (ON AVERAGE) EACH FISCAL YEAR WAS GENERATED FROM CLIENTS IN THE PREVIOUS YEAR.



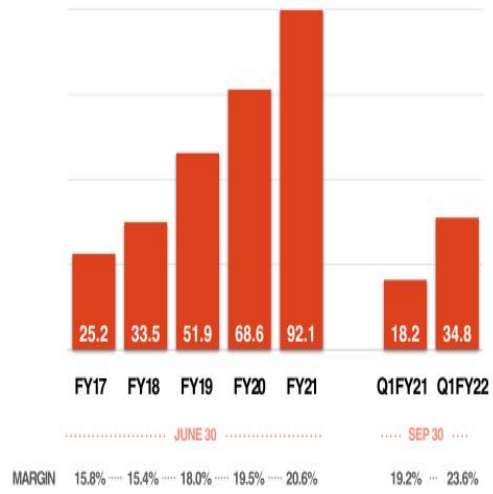
STRONG REVENUE GROWTH

Profit Before Tax (£m)



Adjusted Profit Before Tax (£m)*

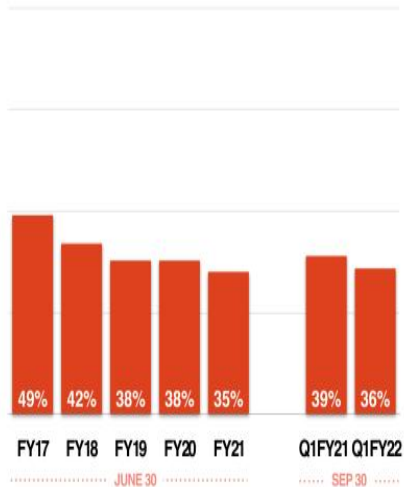
CAGR 38%



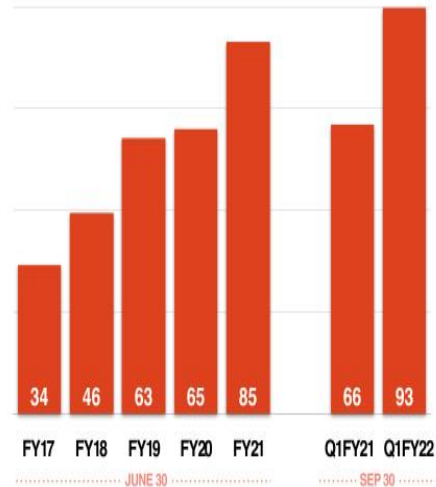
ROBUST PROFITABILITY

* See page 28 for reconciliation of IFRS to Non-IFRS metrics **22**

Top Client Revenue % ■ TOP TEN



No. of Clients / Revenue > £1m*

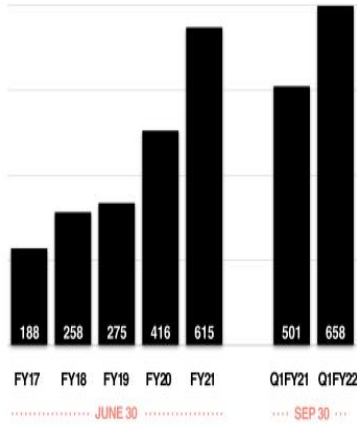


DEEP CLIENT RELATIONSHIPS



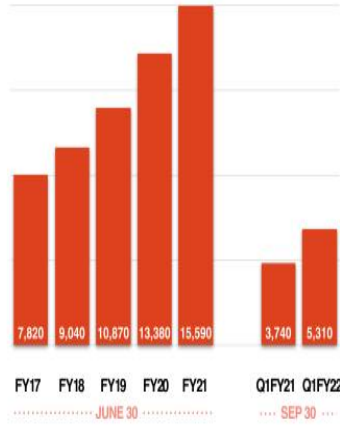
* Calculated on a 12 month rolling basis. 23

Total No. of Clients



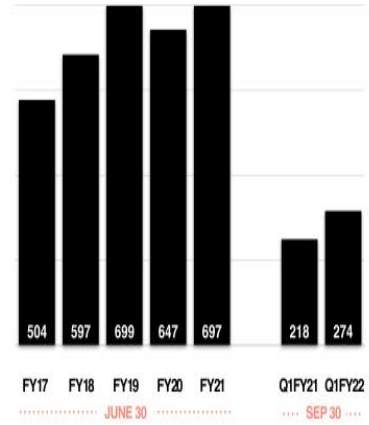
Average Spend:

TOP TEN CLIENTS (£000s)



Average Spend:

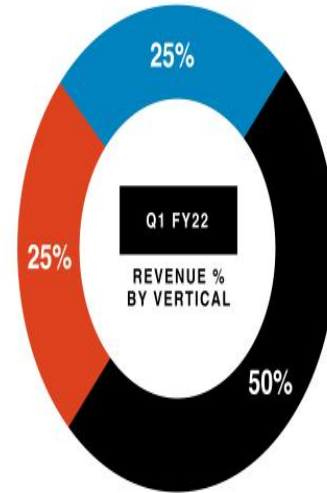
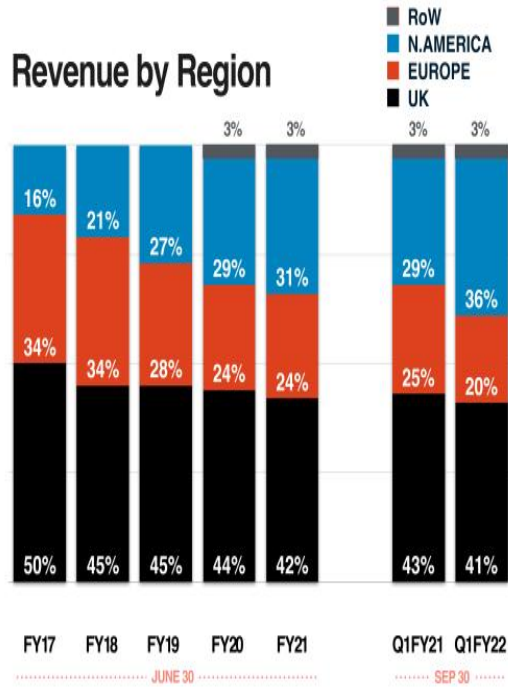
REMAINING CLIENTS (£000s)



INCREASING NUMBER & SPEND OF CLIENTS



Revenue by Region



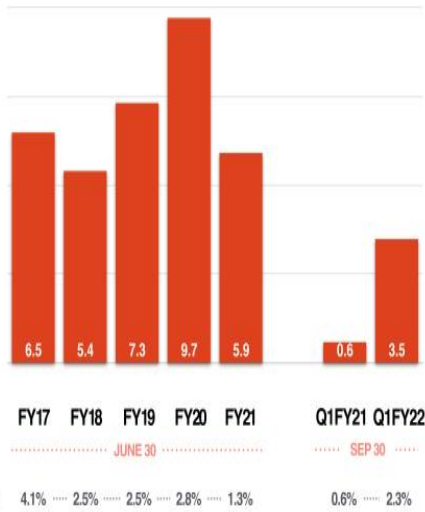
- PAYMENTS AND FINANCIAL SERVICES
- TECHNOLOGY, MEDIA & TELECOMMUNICATIONS
- OTHER*

DIVERSE REVENUE BASE: GEOGRAPHY & INDUSTRY VERTICALS

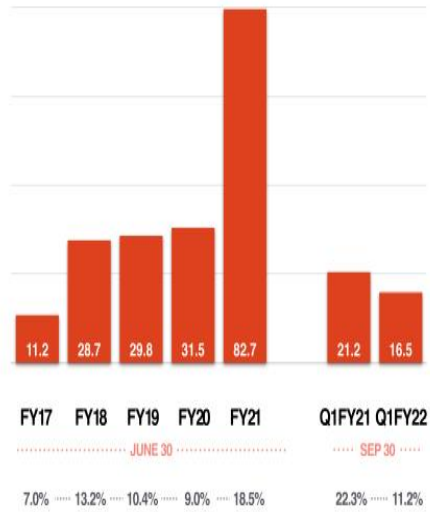
* Other includes consumer products, healthcare, mobility and retail verticals 25



Capital Expenditures (£m)



Adjusted Free Cash Flow (£m)*



LOW CAPEX & POSITIVE ADJUSTED FCF





Q1 FY2022

Appendix



SUPPLEMENTAL NON-IFRS FINANCIAL INFORMATION

	TWELVE MONTHS ENDED JUNE 30			THREE MONTHS ENDED SEPTEMBER 30	
	2019	2020	2021	2020	2021
Reconciliation of Revenue Growth at Constant Currency to Revenue Growth as Reported under IFRS					
Revenue Growth as Reported under IFRS	32.3 %	21.9 %	27.2 %	15.5 %	55.0 %
Foreign exchange rates impact	(1.2)%	(0.9)%	2.4 %	1.4 %	5.8 %
Revenue Growth at Constant Currency Including Worldpay Captive	31.1 %	21.0 %	29.6 %	16.9 %	60.8 %
Impact of Worldpay Captive	-	3.2 %	0.8 %	3.2 %	-
Proforma Revenue Growth Rate at Constant Currency Excluding Worldpay Captive	31.1 %	24.2 %	30.4 %	20.1 %	60.8 %
Reconciliation of Adjusted Profit Before Tax and Adjusted Profit for the Period					
£ in 000s					
Profit/ (Loss) before Tax	30,100	25,256	54,355	8,725	24,922
Adjustments:					
Share based compensation expense	12,022	15,663	24,427	5,931	9,158
Discretionary EBT bonus	-	27,874	-	-	-
Amortization of acquired intangible assets	3,472	4,075	6,725	1,166	2,461
Foreign currency exchange (gains) losses, net	(2,945)	(2,054)	6,546	2,412	(1,757)
Initial public offering expenses incurred	1,055	-	-	-	-
Secondary offering expenses incurred	1,009	-	-	-	-
Stamp duty on transfer of shares	10	-	-	-	-
Sarbanes-Oxley compliance readiness expenses incurred	1,440	-	-	-	-
Fair value movement of contingent consideration	5,805	-	-	-	-
Net gain on disposal of subsidiary	-	(2,215)	-	-	-
Total Adjustments	21,868	43,343	37,698	9,509	9,862
Adjusted Profit Before Tax	51,968	68,599	92,053	18,234	34,784
Margin % (Adjusted Profit Before Tax as a percentage of Revenue)	18.0 %	19.5 %	20.6 %	19.2 %	23.8 %
Profit/ (Loss) for the Period	24,007	21,410	43,441	6,708	20,545
Adjustments:					
Adjustments to profit before tax	21,868	43,343	37,698	9,509	9,862
Tax impact of adjustments	(3,969)	(8,787)	(7,241)	(1,550)	(2,107)
Adjusted Profit for the Period	41,806	55,966	73,898	14,667	28,300
Reconciliation of Net Cash from Operating Activities to Adjusted Free Cash Flow					
Net Cash from Operating Activities	35,348	40,243	88,352	21,470	19,909
Adjustments:					
Grant received	1,784	888	228	309	1
Net purchase of non-current assets (tangible and intangible)	(7,326)	(9,685)	(5,920)	(576)	(3,450)
Adjusted Free Cash Flow	29,806	31,446	82,660	21,203	16,460
Margin % (Adjusted Free Cash Flow as a percentage of Revenue)	10.4 %	9.0 %	18.5 %	22.3 %	11.2 %

IFRS TO NON-IFRS RECONCILIATION





